

# **Investor Fact Sheet**

March 2023

#### **Runway Growth Finance Corp.**

Runway Growth Finance Corp. (the "Company") is a specialty finance company that directly originates and invests in senior secured loans, from \$10mm to \$100mm, in the technology, life sciences, healthcare and information services, business services and select consumer services and products industries. Our objective is to maximize total return by generating current income from debt investments and capital gains from warrants received with those debt investments. Our portfolio companies, which may be either sponsored (venture-backed) or nonsponsored, use loan proceeds as a supplement or alternative to equity.

The Company is regulated as a Business Development Company under the Investment Company Act of 1940 and managed by Runway Growth Capital LLC, an SEC-registered investment advisor with offices in the San Francisco Bay Area, San Diego, Chicago, and New York.

Founded by Forbes Midas list venture capitalist David Spreng, the team includes investment professionals who have significant depth and breadth in growth lending, venture capital, and portfolio management.

The Company is building durable platform through prudent deployment of leverage to increase originations while continuing to stay disciplined in the underwriting and monitoring process.

Since inception, the Company has closed 71 transactions, funded \$1.8b and committed \$2.3b in investments and realized 36 exits.

#### **Strong and Growing Portfolio**

Committed Capital (\$M)



### Weighted Average Risk Rating<sup>1</sup>



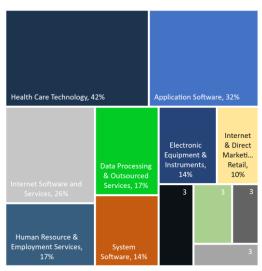
# **Cumulative Distributions Paid**

(\$7.03/share to date) and DPI<sup>2</sup>



#### Portfolio at Fair Value

by Industry as % of Net Assets





#### **Strong Demand & Underserved Market**

As the number of venture backed companies continues to grow and with venture capital deployment coming off of record levels, it is creating a large and growing addressable market for venture debt and growth lending. The Company is strategically positioned to benefit from current market and economic conditions as more late-stage companies turn to the private markets for the crucial capital needed to fund their next phase of growth.

# **Financial Summary**

Statement of Operations					
	Year Ended				
In thousands (except per share data)	31-Dec-22	31-Dec-21	31-Dec-20		
Total Investment Income	\$108,552	\$71,358	\$57,626		
Total Operating Expenses	\$48,756	\$26,866	\$19,556		
Net Investment Income (NII)	\$59,796	\$44,492	\$38,070		
Realized Gain (Loss) on Investments	\$(1,061)	\$4,172	\$(5,347)		
Net Unrealized (Depreciation) Appreciation on Investments	\$(26,485)	\$(3,045)	\$14,257		
Net Increase in Assets Resulting from Operations	\$32,250	\$45,619	\$46,980		
NII Per Share	\$1.46	\$1.30	\$1.38		

Statement of Assets & Liabilities			
In thousands (except per share data)	31-Dec-22	31-Dec-21	31-Dec-20
Total Investments at Fair Value	\$1,126,309	\$729,516	\$621,827
Cash and Cash Equivalents	\$5,761	\$4,697	\$14,886
Total Assets	\$1,141,766	\$738,347	\$639,891
Borrowings	\$559,250	\$81,000	\$99,000
Total Liabilities	\$565,714	\$132,153	\$173,648
Total Net Assets	\$576,052	\$606,194	\$466,244
Net Asset Value Per Share	\$14.22	\$14.65	\$14.84

<b>Loss Rate</b> Cumulative since inception	<b>Dollar-Weighted Yield⁵</b> As of 12/31/22	Senior Secured First Lien Loans As of 12/31/22
Gross <sup>4</sup> : 0.34% Net <sup>6</sup> : 0.07%	15.5%	99%

#### **Investment Manager Senior Team**

David Spreng, Chairman, CEO, CIO, Founder Tom Raterman, CFO, COO Greg Greifeld, Deputy CIO, Managing Director & Head of Credit

#### **Board of Directors**

Julie Persily, Independent Director Gary Kovaks, Independent Director John Engel, Independent Director Brian Laibow, Interested Director David Spreng, Interested Director

# **Independent Auditor**

RSM US LLP

#### **Legal Counsel**

Eversheds Sutherland (US) LLP

#### **Transfer Agent**

**AST Financial** 

## **Analyst Coverage**

B. Riley – Bryce Rowe
Compass Point – Casey Alexander
Hovde Group – Erik Zwick, CFA
J.P. Morgan – Melissa Wedel, CFA
Ladenburg Thalmann – Mickey Schleien, CFA
Oppenheimer – Mitchell Penn, CFA
UBS – Vilas Abraham
Wells Fargo – Finian O'Shea, CFA

#### **Investor Contacts**

Mary Friel, AVP Business Development and Investor Relations 312-281-6239 | mf@runwaygrowth.com

Stefan Norbom, Investor Relations 646-818-9292 | snorbom@prosek.com



#### **Important Disclosures**

- 1. 1-5 internal rating scale with a lower number reflecting a higher credit quality rating.
- 2. Distributions to Paid-in Capital
- 3. Property & Casualty Insurance 9%, Biotechnology 7%, Health Care Equipment 5%, Education Services 4%, System Software 4%
- 4. Cumulative debt only losses since date of first investor commitment—December 2016 to December 2022 Calculated as % of \$2.3b of total commitments since inception
- 5. Dollar-weighted yield for debt investments for annualized three months ended 12/31/22
- 6. Net debt and equity losses since date of first investor commitment—December 2016 to December 2022 Calculated as % of \$2.3b of total commitments since inception

Statements included herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements other than statements of historical facts included in this fact sheet may constitute forward-looking statements and are not guarantees of future performance, condition or results and involve a number of risks and uncertainties, including the impact of COVID-19 and related changes in base interest rates and significant market volatility on our business, our portfolio companies, our industry and the global economy. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described from time to time in our filings with the Securities and Exchange Commission. The Company undertakes no duty to update any forward-looking statement made herein. All forward-looking statements speak only as of the date of this fact sheet.

Past performance is not an indication of future results